

A SELLERS GUIDE TO SELLING A BUSINESS



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INVESTOR BUSINESS BROKERS ASSISTING SELLERS & BUYERS SINCE 1982

- How much should I ask for the business?
- How can I keep all this confidential?
- How long will it take?
- Who should I have help?



Business Broker

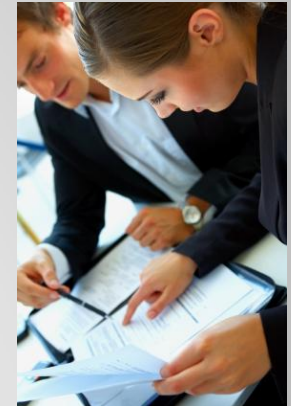
- How much will the purchase cost?
- Will it increase shareholder value?
- How long will it take?
- Who should I have help?



Seller



- **Competent**
- **Responsive**
- **Experienced**



Buyer

Services that our office provides

Package and
present your
business for
sale



Business Broker

Bring you
qualified
buyers and
negotiate the
sale of your
company

Guide you through the
selling process